



BOOK OF NEWS

Microsoft Inspire

July 14 – 18, 2019
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Contents



Foreword by Gavriella Schuster	4
Inspire Overview and How to Watch	5
Chapter 1	6
Customer and Partner Enablement	
Item 1.1 Partner program and investments update	
Item 1.2 Microsoft Azure Lighthouse	
Item 1.3 Microsoft Edge Enterprise Readiness	
Item 1.4 Microsoft Intelligent Security Association expands	
Chapter 2	9
Microsoft Business Applications ISV Opportunity	
Item 2.1 New Microsoft Business Applications ISV Connect program and technology industry innovation for ISVs	
Item 2.2 Industry accelerators for ISVs	
Item 2.3 Latest version of the Dynamics 365 Nonprofit Accelerator	
Chapter 3	13
Marketplace	
Item 3.1 New monetization models, rewards program and route to market in commercial marketplace	
Chapter 4	15
Microsoft Azure and AI	
Item 4.1 AI for Cultural Heritage	
Item 4.2 Cloud Adoption Framework	
Item 4.3 AI Accelerate Program	
Item 4.4 New Azure migration capabilities	
Item 4.5 Azure Migration Program	
Item 4.6 Azure Data Box Heavy is now generally available; Data Box and Data Box Disk regions are expanded	
Item 4.7 Open source Quantum Development Kit	
Item 4.8 Azure Kinect DK General Availability	
Item 4.9 ServiceNow makes Azure Cloud its preferred cloud platform for highly regulated industries	

Contents



Chapter 5	20
Databases and Analytics	
Item 5.1	Blob API interoperability with Azure Data Lake Storage Gen2 Public Preview
Item 5.2	Azure Data Share, new analytics service, announced for enterprises
Chapter 6	22
Microsoft Teams	
Item 6.1	Microsoft Teams reaches 13 million daily active users
Item 6.2	Easily share information and manage communications within your teams
Item 6.3	New features in Microsoft Teams help you prioritize time-sensitive communications
Item 6.4	New features in Microsoft Teams make it easier for firstline workers to manage their schedules and connect with coworkers on the job
Item 6.5	Microsoft Teams strengthens partner relationships to serve every customer
Chapter 7	26
Military Affairs	
Item 7.1	Microsoft Software & Systems Academy reaches military hiring milestone

Foreword by Gavriella Schuster

At Inspire 2019 we are announcing a wide array of investments, programs and product news that support the needs and goals of our partners and the customers they serve. This Book of News is intended to be your guide, and we hope you find it a useful way of digesting what we're announcing this week around Azure and AI, Teams and Office 365, mixed reality, and so much more.

Inspire is a special moment for us at Microsoft. It brings together thousands of attendees from 130 countries around the globe for a week of networking and learning. Two highlights I want to share:

- The co-sell program we introduced 24 months ago has already generated \$9.5 billion in annual contracted partner revenue.
- Through our IP co-sell motion, deals are nearly six times bigger and closing nearly three times faster, and Azure consumption is eight times higher.

In a world where transformation is inevitable, opportunity is endless.

-Gavriella

Inspire Overview and How to Watch

Microsoft Inspire is our premier event for partners and anyone interested in growing their business and strengthening their partnership with Microsoft. The annual event, taking place this year in Las Vegas on July 14 – 18, brings together thousands of people from around the globe for a week of networking, learning and collaborating — all to help increase partner profitability and accelerate growth.

You can watch Inspire corenotes live and on-demand at [Microsoft Inspire 2019](#), beginning Monday, July 15, at 8:30 a.m. PT with Executive Vice President Judson Althoff and Corporate Vice President Gavriella Schuster.

On Wednesday, July 17, beginning at 8:30 a.m. PT, you can watch Microsoft CEO Satya Nadella and President Brad Smith take the stage.



CHAPTER 1

Customer and Partner Enablement

Customer and Partner Enablement

Item 1.1 Partner program and investments update

New investments in the Microsoft Partner Network will further empower our partners to build their digital capacity to compete and succeed. Those investments include the upcoming release of a security competency for partners to deliver security-related services on Azure and Microsoft 365 and help their customers safeguard against cyber threats. Additionally, in the coming months Microsoft is introducing a number of advanced specializations, including Teams.

At Inspire, we're introducing a number of advanced specializations in addition to the SAP on Azure advanced specialization announced in May. New advanced specializations that allow partners to demonstrate deep knowledge, extensive experience, and proven success in implementing their capabilities beyond a gold competency level include: Windows Server and SQL Server Migration to Microsoft Azure; Linux and Opensource Databases Migration to Microsoft Azure; Data Warehouse Migration to Microsoft Azure; Modernization of Web Applications in Microsoft Azure; Kubernetes on Microsoft Azure.

We will also be releasing new data on the Microsoft IP co-sell program, the Cloud Solution Provider licensing model and partner profitability.

Contact the [Microsoft Media Relations](#) team to learn more.

Tags: Microsoft Partner Network, Teams, MPN, Competency, Competencies, Specialization, Specializations, Azure, Microsoft 365, Security, co-sell, CSP, Cloud Solution Provider, SQL Server, Migration, Linux, Kubernetes, Containers, Applications, Data Warehouse

Item 1.2 Microsoft Azure Lighthouse

Azure Lighthouse will be available to partners on July 11, providing capabilities for cross-customer management at scale for partners to differentiate their managed services and benefit from greater efficiency and automation. Service providers can manage across customers' Azure resources and subscriptions from within a single control pane, while enabling greater visibility and governance for their customers.

The development comes as customers increasingly are looking for partners who have expertise in servicing large Azure workloads and mission critical apps with precision, bringing in automation, management, and greater scalability of their cloud operations. Azure Lighthouse works consistently across Azure services and licensing models to help streamline managed service operations and protect management IP. As Azure as a platform does more for services providers natively, our partners increasingly can focus more on providing differentiated services to customers.

Go to azure.com/lighthouse on July 11th (12 p.m. PT) and contact the [Microsoft Media Relations](#) team to learn more.

Tags: Azure, Azure Lighthouse, MSP, Managed Services, Service Provider, customer management, partner

Item 1.3 Microsoft Edge Enterprise Readiness

The Microsoft Edge Dev Channel is ready for enterprises to trial and pilot. This means companies considering Microsoft Edge can now start to validate within the enterprise with confidence, knowing they have access to the features needed. Microsoft will work to address issues that may be discovered, even though it is pre-release.

The preview builds will enable enterprises to evaluate features such as IE mode, group policies and MDM, offline deployment packages, Application Guard, and PDF support. In addition, key documentation for deploying and configuring the next version of Microsoft Edge is published, and support channels are live.

Go to the [Microsoft Edge Insider](#) website and contact the [Microsoft Media Relations](#) team to learn more.

Tags: [Microsoft Edge](#), [Dev Channel](#), [IE mode](#), [Internet Explorer mode](#), [Microsoft Edge for Enterprise](#), [Microsoft Edge preview builds](#)

Item 1.4 Microsoft Intelligent Security Association expands

The [Microsoft Intelligent Security Association](#), an ecosystem of security technology providers, is expanding with new partners. They include Microsoft Virus Initiative partners that specialize in anti-malware solutions and FIDO 2 partners focused on identity.

The expansion reaffirms the Microsoft commitment to creating integrated solutions for customers to protect their environments from security threats.

Go to the [Microsoft Security Blog](#) and contact the [Microsoft Media Relations](#) to learn more.

Tags: [security](#)



CHAPTER 2

Microsoft Business Applications | ISV Opportunity

Microsoft Business Applications | ISV Opportunity

Item 2.1 New Microsoft Business Applications ISV Connect program and technology innovation for ISVs

At Inspire, we're introducing:

- New ways for partners to reduce development time for a faster time to market, paired with new go-to-market support to increase business opportunity for partners.
- Technology investments that are optimized for partners and designed to help them differentiate from their competitors.

Microsoft is launching the **new Business Applications ISV Connect program** with elements that help ISVs (independent software vendors) get to market faster, simplify publishing their solutions to both AppSource and Azure Marketplace, and promote their solutions with customers. This program is built on a revenue-sharing model so we can reinvest in our ISVs with technical, marketing and sales enablement benefits. On top of that, we're adding co-selling and co-marketing benefits to harness the selling and marketing power of the Microsoft field on behalf of participating ISVs.

On the technology front, we're delivering **new innovation for ISVs building on our platform**, including new pre-packaged elements like new APIs, business logic, entities, and workflows for Dynamics 365 and PowerApps so ISVs can connect line-of-business apps to core business data without having to build new integration points.

At Inspire, we'll be talking about solutions like ISV Studio, now in public preview; Power BI template apps, now generally available; and future plans for Azure DevOps and GitHub integration.

- ISV Studio is a new experience for ISVs, so they can have insights into customer tenants where they have apps installed, giving ISVs a window into understanding how customers are operating and using apps.
- Power BI template apps provide Microsoft partners a self-service capability to build a Power BI app that can be installed by every Power BI Pro user while connected to their own data. A template app can be anything from a website analysis report to a full-blown heavy data modeling solution designed to understand selected business key parameters.

Visit the [Microsoft Dynamics 365 blog](#) or contact the [Microsoft Media Relations](#) team to learn more.

Tags: Microsoft Dynamics 365, ISVs, developers, Power BI, Azure DevOps, GitHub

Item 2.2 Industry accelerators for ISVs

At Inspire this year, we'll be talking about how Microsoft is expanding its popular Dynamics 365 industry accelerators to include two new vertical industry areas: automotive and financial services. We're also announcing significant updates to the Dynamics 365 Nonprofit Accelerator.

- **Automotive Accelerator**

The automotive sector has a customer journey that involves several parties and the potential for resulting data silos. Automotive adds an additional complexity in that vehicles are always moving around. With the automotive accelerator, we're working with industry leaders **Annata, Oxlo** and others to help ISV partners quickly develop customer experience management (e.g., marketing, lifetime engagement, etc.) solutions that can serve, for example, franchised dealer networks. The automotive industry accelerator will be open sourced on GitHub so partners can extend it and submit pull requests.

- **Financial Services Accelerator**

Customer expectations of the services they get from their banks continue to increase, and the ability for a bank to look at a customer's profile end to end is becoming more critical. Working with **Veripark, Wealth Dynamix, Fiserv** and others, we have laid the groundwork for partners to quickly build financial services solutions that can interoperate, and banks are able to view their customer journeys. This industry accelerator also includes sample code and is freely available in AppSource and GitHub.

With these accelerators, we're providing industry-level standardization on top of an open data platform so that partners don't all need to solve the same challenge — we're doing it for them. Last year we released industry accelerators for health care, higher education, and nonprofits, and we've seen how quickly they've allowed customers and partners to get value from data.

As in the past, these new accelerators reflect work that Microsoft has done with key industry leaders to provide pre-built data models that align to the most common industry scenarios and enable ISVs to accelerate the building of vertical apps based on a unified view of the customer's data.

These enhancements to the Microsoft Common Data Service (CDS) are aided by out-of-the-box functionality across Dynamics 365, PowerApps, Power BI, artificial intelligence (AI), machine learning, and more, allowing ISVs to easily develop solutions on the Power Platform. The new accelerators will allow users to more easily develop solutions with the Microsoft Power and Dynamics 365 platforms and are built on the Microsoft Common Data Model (CDM), which provides a shared language for data.

Go to the [Microsoft Dynamics 365 Blog](#) and contact the [Microsoft Media Relations](#) team to learn more.

Tags: [Dynamics 365](#), [accelerators](#), [automotive](#), [financial services](#), [nonprofits](#)

Item 2.3 Latest version of the Dynamics 365 Nonprofit Accelerator

Microsoft is announcing the public preview of its latest version of Dynamic 365 Nonprofit Accelerator, a suite of solutions developed to help nonprofits deliver programs and scale their impact.

Launched in 2018, the accelerator provides capabilities that help nonprofits with core processes such as program delivery, fundraising and volunteer management. An integral component is the CDM for Nonprofits, the first common data standard built specifically for and with the nonprofit sector. Openly available on GitHub, the CDM helps organizations share data and work across platforms. More than 60 dedicated Dynamics partners around the world are creating purpose-built solutions for nonprofits and mapping their data structures to the CDM.

The update aims to cut costs and boost efficiencies for nonprofits through increased data transparency, streamlined implementation of solutions and increased operability across systems.

Visit the [Microsoft Dynamics 365 Blog](#) or contact the [Microsoft Media Relations](#) team to learn more.

Tags: Dynamics 365, Microsoft Philanthropies, nonprofits



CHAPTER 3

Marketplace

Marketplace

Item 3.1 New monetization models, rewards program and route to market in commercial marketplace

New pricing models, a new rewards program and a new route to market are rolling out in July for companies that publish transactable offers in Microsoft's expanded commercial marketplace.

Through the commercial marketplace, Microsoft's enhanced commerce ecosystem, partners who publish SaaS software and services built on one or more of Microsoft's clouds (Microsoft 365, Dynamics 365 Power Platform, and Azure), will have access to new tools and a single onboarding process to help them publish transactable offers into Microsoft AppSource and Azure Marketplace. Those offers may also be made available through Microsoft's global reseller channel, creating a net new route to market that helps publishers reach more customers.

The new pricing models for the commercial marketplace include monthly and annual SaaS billing; flexible, custom pricing options; standard contracts; and free SaaS trials that convert to paid engagements. Publishers can also now quickly create private marketplaces with custom catalogs, metered billing, contract amendments and governance.

A new Marketplace Rewards program will allow publishers to unlock sales, marketing and technical benefits as their business grows – helping them grow their business even more.

Lastly, publishers will have the opportunity to improve discoverability and trust with customers through an updated badging criteria for apps listed in Microsoft AppSource and Azure Marketplace.

Go to the [Microsoft Azure Blog](#) and contact the [Microsoft Media Relations](#) team to learn more.

Tags: [commercial marketplace](#), [AppSource](#), [Azure Marketplace](#)



CHAPTER 4

Microsoft Azure and AI

Microsoft Azure and AI

Item 4.1 AI for Cultural Heritage

AI for Cultural Heritage, the newest Microsoft AI for Good program, uses AI to help preserve and celebrate people, languages, places and historical artifacts around the world.

Brad Smith, Microsoft president, will announce AI for Cultural Heritage.

It is the fourth pillar in the AI for Good program — a \$125 million commitment to offer AI solutions to tackle some of society's biggest challenges. These initiatives seek to combine Microsoft's technology and AI expertise with the talent of groups around the world to solve humanitarian issues and create a more accessible and sustainable world.

Go to the [AI for Good blog](#) and contact the [Microsoft Media Relations](#) team to learn more.

Tags: [AI for Good](#), [AI](#), [culture](#)

Item 4.2 Cloud Adoption Framework

The newly announced Microsoft Cloud Adoption Framework for Azure makes it easier for partners to help customers adopt the cloud with confidence by providing consistent guidance for cloud adoption to IT administrators, cloud architects and business decision-makers.

The Cloud Adoption Framework aligns business, people and technology strategy with desired business outcomes through clear, centralized documentation, detailed implementation guidance, and best practices and tools.

Go to [Cloud Adoption Framework](#) and contact the [Microsoft Media Relations](#) team to learn more.

Tags: [Azure](#), [cloud](#), [Azure Migration](#), [IT](#)

Item 4.3 AI Accelerate Program

Microsoft is launching the Azure AI Accelerate Program to help partners bring AI solutions and capabilities to market faster.

All managed partners are eligible for the Azure AI Accelerate Program on July 14.

This end-to-end program specifically highlights the Microsoft Azure Machine Learning, Knowledge Mining, and AI apps and agent offerings.

The Azure AI Accelerate Program focuses on growing ecosystem and platform value, bridging AI adoption barriers, and creating sustainable AI business benefits for partners and customers.

Contact the [Microsoft Media Relations](#) team to learn more.

Tags: AI, machine learning, Knowledge Mining, Cognitive Services, managed partners, Azure AI

Item 4.4 New Azure migration capabilities

Azure Migrate provides a single tool for migration across apps, data, and infrastructure. Several new capabilities, including ISV integration, are now available to help customers pick the tool that best meets their requirements.

While cloud migration is often a multifaceted process, Azure Migrate provides a clear lens through which customers can discover, assess and move on-premises workloads to Azure. Today's enhancements to Azure Migrate include an extensible approach with built-in ISV integration; an integrated migration journey for servers, apps and data; end-to-end progress tracking; large-scale server assessments and agentless migration.

Visit the [Microsoft Azure Blog](#) or contact the [Microsoft Media Relations](#) team to learn more.

Tags: Azure

Item 4.5 Azure Migration Program

The Azure Migration Program provides customers with expert, prescriptive guidance for a step-by-step approach to cloud migration.

Designed to help organizations confidently move forward with migrating existing applications from on-premises to the cloud, the Azure Migration Program delivers proactive advice and specialized tools. Customers can work with Microsoft to help simplify and accelerate their cloud migration, using best practices tailored to meet the unique needs of their business. The programmatic approach addresses common issues many businesses face when migrating workloads to the cloud.

The Azure Migration Program is available July 15 to all Microsoft Azure customers.

Visit the [Microsoft Azure Blog](#) or contact the [Microsoft Media Relations](#) team to learn more.

Tags: Azure, migration, Azure customers, cloud

Item 4.6 Azure Data Box Heavy is now generally available; Data Box and Data Box Disk regions are expanded

Data Box Heavy, a part of the Data Box family of offline transfer products including Data Box (100 TB) and Data Box Disk (up to 40 TB), is now generally available in the United States and the European Union. Data Box solutions enable customers to easily and securely move large volumes of data into Azure when the network isn't an option. Users can simply order from the Azure portal and copy data to the device where it is secured using AES 256-bit encryption.

The device then ships to a nearby Azure data center, data is uploaded to an Azure storage account, and the device is securely wiped clean.

Data Box and Data Box Disk regions are also expanding. Originally available in the United States and the European Union, Data Box is now available in Japan, Canada and Australia. In addition to these regions, Data Box Disk is now also available in Korea, Southeast Asia and to the U.S. government.

Visit the [Microsoft Azure Blog](#) or contact the [Microsoft Media Relations](#) team to learn more.

Tags: [Azure Data Box](#), [Azure Data Box Heavy](#), [Azure Data Box Disk](#), [Azure](#), [cloud](#), [data storage](#), [data transfer](#)

Item 4.7 Open source Quantum Development Kit

The open source version of the Microsoft Quantum Development Kit is now available in GitHub, enabling developers to work alongside an emerging community of quantum computing programmers to help contribute to new solutions to tackle the world's most pressing problems. Access to contributions made by key partners, including code samples from 1QBit and the chemistry library from Pacific Northwest National Laboratory, will also be available.

Go to the [Microsoft Quantum Blog](#) or contact the [Microsoft Media Relations](#) team to learn more.

Tags: [Quantum Development Kit](#), [developers](#), [open source](#)

Item 4.8 Azure Kinect DK General Availability

Azure Kinect DK, a developer kit with advanced AI sensors for sophisticated computer vision and speech models, is now generally available in the United States and China and will start shipping to customers who have pre-ordered the device.

The developer kit and PC peripheral combine a best-in-class depth sensor and spatial microphone array with a video camera and orientation sensor, all in one small device. Azure Kinect DK offers multiple modes, options and software development kits (SDKs) to allow developers and partners to build solutions that don't just sense but also understand the world, including the people, places and things around it.

At its core is the time-of-flight depth sensor Microsoft developed for HoloLens 2, along with a high-definition RGB camera and a seven-microphone circular array that will enable development of advanced computer vision and speech solutions with Azure.

Go to the [Azure Kinect DK](#) website and contact the [Microsoft Media Relations](#) team to learn more.

Tags: [Azure](#), [Azure Kinect DK](#), [artificial intelligence](#), [computer vision](#), [developer kit](#), [SDK](#), [HoloLens](#), [HoloLens2](#)

Item 4.9 ServiceNow makes Azure Cloud its preferred cloud platform for highly regulated industries

Microsoft and ServiceNow are announcing a strategic partnership to accelerate digital transformation and drive new levels of insights and innovation for enterprise and government customers. As part of this, ServiceNow will use Azure Cloud as part of its preferred cloud platform for digital workflows in highly regulated industries in Azure geographies starting with the U.S. government and Australia, followed by additional markets in the future. This agreement elevates ServiceNow to one of Microsoft's strategic partners in its Global ISV Strategic Alliance Portfolio.

This announcement marks an extension of an existing partnership between the two leading companies in cloud, and will accelerate market opportunities for each company, specifically in government where Microsoft has achieved the most certifications of any cloud provider.

This also marks the first time ServiceNow will be using Azure as its platform to run its SaaS business.

Contact the [Microsoft Media Relations](#) team to learn more.

Tags: [Azure Cloud](#), [government](#), [partnership](#)



CHAPTER 5

Databases and Analytics

Databases and Analytics

Item 5.1 Blob API interoperability with Azure Data Lake Storage Gen2 Public Preview

Azure Blob API interoperability with Azure Data Lake Storage Gen2 is now available in public preview.

[Azure Data Lake Storage Gen2](#) integrates the scalability, security and global availability of Azure Blob Storage into a data lake built for cloud-scale analytics.

Interoperability means customers can now use Blob APIs in addition to Azure Data Lake Storage Gen 2 APIs to more easily manage their workloads.

Go to the [Microsoft Azure Blog](#) and contact the [Microsoft Media Relations](#) team to learn more.

Tags: [Azure](#), [Azure storage](#), [data](#)

Item 5.2 Azure Data Share, new analytics service, announced for enterprises

Microsoft is announcing a new service called Azure Data Share, an analytics service for sharing big data easily and safely with other organizations. It will be available in public preview on July 15.

Currently, sharing large data files outside an organization can be complex, costly and often lacks the scale, security and policy controls enterprises need. The new Microsoft offering provides a simple and safe solution for sharing big data, allowing companies to govern their data for manageability and productivity.

Azure Data Share helps to protect data by leveraging underlying Azure security measures such as access controls, authentication and encryption. Getting started with Azure Data Share is fast; there is no infrastructure to manage, and no code to write.

Go to the [Microsoft Azure Blog](#) and contact the [Microsoft Media Relations](#) team to learn more.

Tags: [Azure](#), [Azure Data Share](#), [analytics](#), [enterprises](#), [security](#), [governance](#), [productivity](#)



CHAPTER 6

Microsoft Teams

Microsoft Teams

Item 6.1 Microsoft Teams reaches 13 million daily active users

For the first time, we are releasing daily active and weekly active usage metrics for Microsoft Teams.

After just over two years in market, Microsoft Teams now has 13 million daily active users (DAUs) and 19 million weekly active users (WAUs).

In addition, Teams is also now available in 52 languages across 181 markets, empowering a global workforce. Some of the world's most successful and innovative companies are now using Teams, including The Adecco Group, Lexmark, KONE, and McCann Worldgroup.

The world of work is changing, and teamwork is more essential than ever. With people embracing flexible workstyles and working from anywhere, they need a digital collaboration platform that brings people, files, apps and data into one place — that's Microsoft Teams.

Go to the [Microsoft 365 blog](#) or contact the [Microsoft Media Relations](#) team to learn more.

Tags: [Microsoft 365](#), [Microsoft Teams](#)

Item 6.2 Easily share information and manage communications within your teams

Teams come in all sizes, and people often need to communicate broadly with entire groups of people. New features in Microsoft Teams enable you to communicate broadly and better manage team communications:

- Announcements enables you to call attention to important news in a channel, such as when kicking off a new project, welcoming a new colleague, or sharing results from a recent marketing campaign. This feature is rolling out now.
- With channel cross-posting, you will be able to post a single message in multiple channels, across the same or different teams, simultaneously. This feature is coming soon.

Channel moderation enables team owners to designate one or more moderators for any channel, who can then manage what gets posted there. Moderators have the ability to post messages in the channel as well as specify whether a post can be replied to. This feature is rolling out this month.

Go to the [Microsoft 365 blog](#) or contact the [Microsoft Media Relations](#) team to learn more.

Tags: [Microsoft 365](#), [Microsoft Teams](#)

Item 6.3 New features in Microsoft Teams help you prioritize time-sensitive communications

In work settings like a hospital or newsroom, being able to communicate with urgency is a necessity.

New features in Microsoft Teams support time-sensitive communication, and in healthcare, they make Teams a true hub for coordinating patient care.

Priority notifications alert recipients to time-sensitive messages until a response is received, every two minutes for up to 20 minutes on their mobile device or desktop. This feature is rolling out now.

Read receipt helps increase transparency and confidence by showing an icon to indicate when a chat message you have sent has been read by the recipient. It's rolling out in July.

Go to the [Microsoft 365 blog](#) or contact the [Microsoft Media Relations](#) team to learn more.

Tags: [Microsoft 365](#), [Microsoft Teams](#)

Item 6.4 New features in Microsoft Teams make it easier for firstline workers to manage their schedules and connect with coworkers on the job

Firstline workers are the more than 2 billion people around the globe who work in roles where they are the first points of contact between a company and its customers or products. This critical segment of the workforce has been largely underserved by technology to date. Microsoft Teams offers a set of capabilities designed specifically to meet the needs of these workers.

Building upon the existing firstline capabilities in Teams, the new Time Clock feature allows workers to clock in and out of their work shifts and breaks right from their Teams mobile app. This feature is part of the Shifts module in Teams, which enables managers to create and share shift schedules with their team, and makes it easy for employees to request schedule changes or time off. IT administrators can enable geo-fenced location data for Time Clock to help ensure employees are at the designated worksite when clocking in or out. Time Clock is rolling out now.

Targeted communication enables team owners to associate individual team members to their role, enabling people on the team to reach everyone in that role by @mentioning the role name in a post. This feature is rolling out in August.

Go to the [Microsoft 365 blog](#) or contact the [Microsoft Media Relations](#) team to learn more.

Tags: [Microsoft 365](#), [Microsoft Teams](#)

Item 6.5 Microsoft Teams strengthens partner relationships to serve every customer

Partners play a critical role in helping organizations of all sizes to digitally transform. As customers around the world embrace a new way of working that emphasizes teamwork, Microsoft partners are stepping up to be part of their success.

We're announcing a set of new initiatives through which we are extending the capabilities of Teams in cooperation with key partners.

- We are working with leading contact center solution providers including Five9 and NICE inContact to enable customers to **integrate contact center solutions with Teams**.
- **Compliance recording** partners including ASC, NICE, and Verint Verba have started working with Microsoft to integrate their solutions with Teams to help our mutual customers comply with regulatory policies that require the recording of calls and meetings, while ensuring a seamless user experience.
- Microsoft has teamed up with retail IT solutions provider REPL Group to develop an **integration between Teams and JDA Software's workforce management solution**. The integration enables shift schedule information to be viewed with near-real-time accuracy in Teams' Shifts module. This gives firstline workers the ability to access and request changes to their shift existing schedules via the Teams app.

In addition, to support partners in helping customers realize the power of Teams, we are launching a new **partner-led Microsoft Teams trial**, which will enable Microsoft 365 partners to initiate six-month trials that provide the full Teams experience for Exchange Online only or non-cloud customers. The trial will be available to eligible customers through Microsoft Cloud Service Provider partners starting August 1, 2019.

Go to the [Microsoft 365 blog](#) or contact the [Microsoft Media Relations](#) team to learn more.

Tags: Microsoft 365, Microsoft Teams



CHAPTER 7

Military Affairs

Military Affairs

Item 7.1 Microsoft Software & Systems Academy reaches military hiring milestone

The Microsoft Software & Systems Academy (MSSA), which trains transitioning U.S. service members and veterans for careers in the technology industry, has reached a major milestone with 500 companies now having hired academy graduates.

[MSSA](#) is an 18-week training program that is offered at 14 locations nationwide. Graduates have the opportunity to interview for a full-time job at Microsoft, or interview with our hiring partners.

The continued expansion of the Military Affairs Hiring Partner program will ensure that MSSA can reach its goal of graduating 1,000 participants a year, helping to transform the face of the IT industry.

Go to the [Military Affairs Blog](#) or contact the [Microsoft Media Relations](#) team to learn more.

Tags: [Military Affairs](#), [employment](#), [veterans](#), [MSSA](#)

